

HEDGE FUND FUNDRAISER (REMOTE)

THE POSITION

We are seeking an entrepreneurially minded and experienced fundraiser to assist with capital raising efforts of our fund. This is a great opportunity for the right candidate to work directly with the organization's top management in an effort to promote the fund and increase assets under management. In this role, the individual will act as an independent agent for the fund on a non-exclusive basis.

Remuneration for this position is based on the acquisition fee in addition to a participation fee.

KEY RESPONSIBILITIES

- ◆ Help the fund with the capital raising process from various types of investors, including but not limited to family offices, high net worth investors, foundations, funds-of-funds, RIAs, etc.
- ◆ Develop a thorough understanding of the fund's investment strategies and ability to successfully articulate those strategies to the market.
- ◆ Organize meetings with potential investors and inform them about the terms, chances and risks related to the investment in the fund.
- ◆ Collaborate with the management of the fund in the strategic planning, development, and execution of capital raising efforts.

ABOUT YOU

- ◆ Must have relevant and extensive experience ideally at an alternative investment firm or third-party marketing firm with a proven track record of successfully raising capital from a wide range of institutional and private investors.
- ◆ Pre-existing broad network of established industry relationships to facilitate fundraising.
- ◆ Demonstrate sophisticated knowledge of various types of investments, investors, consultants, fund offerings and fund structures.
- ◆ Excellent due diligence, analytical, negotiation and deal structuring skills.
- ◆ 100% results oriented.

APPLY

Please send applications to jobs@varunafunds.com

ABOUT US

VARUNA is a European technology driven investment manager, currently launching a quantitative hedge fund. Our team is spread over 3 continents working together remotely, while constantly growing when welcoming new talented individuals.

While science and objectivity are our guiding lights, it's our people who make all this happen. By bringing together bright and experienced minds who are given the resources to perform at their best within a collaborative and open culture that encourages asking difficult questions, we are able to constantly evolve and capture changes in the markets.

WHAT WE DO

We apply a strictly scientific approach to strategy development (rule discovery, rule validation, rule quality assurance). We have created an in-house platform that standardizes the research process of new strategies, the validation of new and existing strategies, and the production of strategies. Our goal is to offer a multi strategy portfolio where different models operate simultaneously on different asset types, therefore guaranteeing that even if one of the models undergoes some stress the fund returns will remain desirable.